Bangalore Electricity Supply Company Limited

(Wholly owned by Government of Karnataka Undertaking)

No: CEE/BMAZ-N/SEE(O)/AEE-2/24-25/ 3153-56
Encl:
Ph.No.
Email: ceenz@bescom.co.in
cebmaznorth@gmail.com

Office of the
The Chief Engineer (Ele), (C,O & M)
BMAZ-NORTH, BESCOM,
#8,Nandi Durga Road, Benson Town
Bangalore 560 046
Date: 27 NOV 2024

Proceedings of the pre-bid meeting held on 25.11.2024 @ 3.00 P.M in the chamber of the Chief Engineer (Ele)., C, O & M ,BMAZ-NORTH BESCOM, Bangalore.

Sub: Providing the services of 118 number of Security guards out of which 96 with Gun and 22 without gun to the various C,O&M Cash Counters ,Offices and stores of East & North circles in BMANZ jurisdiction, BESCOM,Bangalore for a period of One Year on contract basis vide this office **Enquiry No: Enq. No: CEE/ BMANZ/ SEE (O)/AEE-2/24-25/Enq 07 Dt: 28.10.2024**

Members present in the meeting :

Sl. No	Name	Designation
From BESCOM side :		
1	Sri. Malathesh.N.Kodliyavar	Superintending Engineer (Ele.),Office, BMANZ.
2	Smt. Usha	Assistant Executive Engineer,(Ele.),(O), BMANZ.
From bidder's side:		
1	Sri.Sanjay	M/s. Sharp Watch Investigation Security Services
2	Sri. Naveen Kumar	M/s. First Man Management Services Pvt Ltd
3	Sri. Durga Prasad	M/s Wisdom Security Services
4	Sri. Shekhar	M/s Jyothirling Security Services
5	Sri. Abhishek	M/s KSF9 Corporate Services
6	Sri. Harish	M/s Spoorthy Integrated Solutions Pvt Ltd

The Superintending Engineer (Ele.),Office, BMANZ, being in the Chair, welcomed the members and the prospective bidders present in the meeting.

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The superintendent Engineer (O), brought to the notice of the members that, the subject Tender has been invited and the same has been published in kPPP portal on **07.11.2024** , due date for submission of bid is **06.12.2024** , date of opening of Techno commercial bid is on or after **09.12.2024** and that the amount put to tender is **Rs. 433.18 Lakhs.**

The superintendent Engineer (O), asked the prospective bidders to put forth the **queries if any one by one, related to the tender published.**

The bidders queries as raised by them and the Committee's reply as discussed and finalised are as mentioned below :

1. **M/s Jyothirling Security Services :**

The bidder requested the Committee to relax the QR No.(5) (a) in Volume-I of ITB

As Existing	As requested
The bidder/ agency should have provided at least **95 Nos** (80% of 118 = 95 Nos) of manpower services in a single contract order to any Government Utilities/Any Boards, Corporations, Universities/PSUs / any other Government utilities in any one year during **the preceding three years** i.e FY 2021-22, 2022-23 & 2023-24	The bidder wanted relaxation from 95 No.s (80% of 118 = 95 Nos) of total Manpower services sought, to 59 No.s (50% of 118 = 59 Nos) of total manpower services.

Reply to Sl.No.(1):

The tender condition prevails.

2. **M/s Spoorthy Integrated Solutions Pvt Ltd :**

Sl.No.	As Existing	As requested
2) a)	As per Clause No.5.04 in volume-I of ITB, the bidder has to quote the service charges in percentage per person per month exclusive of GST. **In case of more than one bidder happens to be L-1 bidder, selection will be made on the basis of agencies having highest total turnover in last 3 years i.e., FY 2023-24, FY 2022-23 and FY 2021-22.**	The bidder has stated as follows : This clause will compel all the bidders invariably to quote a minimum authorized percentage value which will eventually lead to a tie scenario. The CVC guidelines mandates that agencies with highest turnover should not be given undue advantage denying equal opportunity to the bidders who

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		are otherwise very much capable of executing the Contract. This Contract has already decided to award the contract to the bidders with the highest Turnover to encourage monopoly in the industry. **Hence requested to consider awarding the tender going by the past performance of the bidders or by Lottery, QCBS Method or by any other method as per KTPP Act.**
2) b)	**As per page No.06, Clause 5.04,** **The bidder shall upload the service charges in percentage in the provision provided for uploading the same and has to quote the service charges in percentage per person per month exclusive of GST in e-procurement portal**	As per tender condition the Service charge to be quoted in percentage, but the provision given in the online e-portal is showing the amount in rupees. Please clarify

Reply to Sl.No. (2) (a) :

Suitable Amendment will be issued

Reply to Sl.No. (2) (b) :

It is clearly mentioned in the bid document and has been directed to quote the service charges in percentage only. As per clause No.5.04, it is clearly mentioned **to quote the service charges in Percentage per person per month exclusive of GST only**. The bidders are once again informed that **the quoted financial bid will be considered as service charges in percentage only exclusive of GST as per the tender document published.**

3. **M/s Wisdom Security Services :**

The bidder requested the Committee to consider the annual turnover of the firms based only on Security Services and not generally based on any manpower services.

Reply to Sl.No. (3) :

The tender condition prevails.

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4. **M/s. Sharp Watch Investigation Security Services :**

Sl.No.	As Existing	As requested
4) a)	As per Clause No.5.04 in volume-I of ITB, the bidder has to quote the service charges in percentage per person per month exclusive of GST. **In case of more than one bidder happens to be L-1 bidder, selection will be made on the basis of agencies having highest total turnover in last 3 years i.e., FY 2023-24, FY 2022-23 and FY 2021-22.**	As per the tender documents, minimum service charges has not been mentioned. Because of this, some bidders might quote inappropriate service charges just to get the tender and may not be able to give good service. As 2% IT TDS and 2% GST TDS will be deducted in reimbursement of outsource service bills, this service charge condition stipulation is not justifiable. Hence requested to amend the condition as follows : **"Tenderer should quote minimum service charge as 4%. If any tenderer quotes less than 4%, then their participation will be rejected as they are not a responsible tenderer"** Hence requested to add minimum service charge to be quoted in percentage which encourages tenderer to give better service.
4) b)	As per Clause No.5.04 in volume-I of ITB, the bidder has to quote the service charges in percentage per person per month exclusive of GST. **In case of more than one bidder happens to be L-1 bidder, selection will be made on the basis of agencies having highest total turnover in last 3 years i.e., FY 2023-24, FY 2022-23 and FY 2021-22.**	It has not been mentioned anywhere a method to choose L-1 bidder when more than one bidder quoted equal service charge and emerged as L1 bidder. As per the kTPP Act rule, a firm having more financial transaction in the last three years and having good experience in the prescribed service could be considered as L1 bidder. Hence requested to amend the condition as follows : **"If more than one bidder emerges as L-1 bidder by quoting same service charges, then the last**

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		three years financial transactions and experience will be considered to choose L-1 bidder"

Reply to Sl.No. (4) (a) :

The tender condition prevails.

Reply to Sl.No. (4) (b) :

Suitable Amendment will be issued

5. **M/s First Man Management Services Pvt Ltd :**

The bidder expressed that the Service charges has not been restricted to any percentage and hence requested to set a minimum limit.

Reply to Sl.No. (5) : The tender condition prevails.

6. **M/s KSF9 Corporate Services :**

Sl.No.	As Existing	As requested
6) a)	As per Clause No.5.04 in volume-I of ITB, the bidder has to quote the service charges in percentage per person per month exclusive of GST. **In case of more than one bidder happens to be L-1 bidder, selection will be made on the basis of agencies having highest total turnover in last 3 years i.e., FY 2023-24, FY 2022-23 and FY 2021-22.**	Bidder requested as follows : Kindly consider minimum 5% of service charges.
6) b)	**In case of more than one bidder happens to be L-1 bidder, selection will be made on the basis of agencies having highest total turnover in last 3 years i.e., FY 2023-24, FY 2022-23 and FY 2021-22.**	Bidder requested as follows : Kindly consider the highest total turnover in last 5 years i.e FY2023-24, 2022-23, 2021-22, 2020-21 and FY 2019-20 instead of last three years.

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Reply to Sl.No. (6) (a) :

The tender condition prevails.

Reply to Sl.No. (6) (b) :

Suitable Amendment will be issued

The Meeting was concluded with Vote of Thanks

27/11/24

Chief Engineer (Elc,)
C,O&M, BMAZ-N, BESCOM

Copy for information to:

1. The General Manager,(Admn & HR) , Corporate office, BESCOM, Bangalore.
2. The Controller of Accounts ,BMAZ-North, BESCOM, Bangalore.
3. The Superintending Engineer (Ele), C, O&M, East/North Circle, BESCOM, Bangalore
4. The Accounts Officer (I/A), BMANZ,BESCOM ,Bangalore.
5. AEE-2 / MF.

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